

Blackhawk Bowhunters  
Board of Directors Meeting Minutes  
July 12, 2021 @ 6:30 PM @ Blackhawk Clubhouse

Officers		Board Members		
x	Dale Goytowski - President	x	Brian Kreutz	Mark Noyce
x	Dannielle Hendon – Vice President		Ed Pierick	Michael Waisbrot
x	Jerry Gleisner – Treasurer	x	Jamie Zahalka	Sheryl Blaschka
x	Amy Crooks – Secretary	x	Jason Newville	Tony Bickel
<b>Board Members</b>		x	Jeff Schultz	
	Alan Riggs		Kurt Baus	
	Brian Austin			

- Meeting called to order by Dale Goytowski
- **Secretary:**
  - Review minutes from the May 2021 meeting
    - ✓ Brian made motion to approve minutes; seconded by Jason; motion approved
  - Date & time for next meeting is August 2, 2021 at 6:30pm at Blackhawk Clubhouse
    - ✓ 2021 Raffle drawing will take place at 6pm at Blackhawk Clubhouse
- **Treasurer:**
  - Review the treasurers report
    - ✓ Approximately \$178k cash on hand
    - ✓ Approximately \$13k decrease from 2020 to 2021
      - Largest expenses:
        - City Bank: Cooler, postage, clean-up
    - ✓ Brian made motion to approve treasurers report; seconded by Jamie; motion approved
- **Covid-19:**
  - All Dane County Health Covid-19 restrictions were lifted on June 2, 2021.
- **Membership:**
  - Thru June 2021 we had 251 total members on 181 total memberships:
    - ✓ 68 complimentary members on 50 memberships
    - ✓ 24 early 2019 members on 16 memberships
    - ✓ 159 regular members on 115 regular memberships
  - Thru June 2020 we had 314 total members on 189 total memberships:
    - ✓ 85 complimentary members on 55 memberships
    - ✓ 21 early 2018 members on 11 memberships
    - ✓ 208 regular members on 123 regular memberships
  - 6-month membership is now live online – 3 members have signed up so far
  - Will move the paper membership applications into the main entry vestibule to allow access to nonmembers.
- **Kitchen:**
  - Food Service License was renewed.
  - Jamie will reach out to Jim Burns or the Janesville bow club to discuss the dinner for the WTA state shoot and the approximate number of attendants.
  - Jamie has reached out to Dave Marshall to make pulled pork.
- **Maintenance:**
  - Jon Dove resigned from his Maintenance director position effective May 18, 2021
    - ✓ Jon’s term expires on January 31, 2023
    - ✓ An email was sent to the Blackhawk membership to recruit a replacement.
      - Bryan Knox was interested but had to drop out due to family issues
      - An additional email will be sent to members regarding the maintenance director position
  - ATV is not running and needs service
    - ✓ Bryan Knox is an auto mechanic and has volunteered to maintain the ATV & Skag mower
  - Need to review & update the Work Opportunities tab
- Status of projects/ideas for 2021

- ✓ Wood barriers are needed on the NFAA targets shooting toward the Ice Age Trail
  - Wood barriers on the 60yd, 55yd and 40yd NFAA targets are nearly complete
  - A barrier is needed behind the 1st 80-yard NFAA target. Haven't started this yet.
    - Space was cleared out for the construction of the barrier
    - Rock pile is a deterrent, may not be able to dig into it
  - Need to extend the barrier (Tom's wall) on the 2<sup>nd</sup> 80-yard target that was damaged by a fallen tree
  - The board approved spending \$3,000 for lumber to construct/repair the barriers.
    - Jamie made motion to approve purchase of lumber to construct additional barriers & repair (Tom's wall); motion seconded by Jason; motion approved
- ✓ Build a platform stand in the broadhead shooting area (no progress)
- ✓ Replace boards on picnic tables – project is complete
- ✓ Relocate some bow hangers – project is complete
- ✓ Replace outdoor range targets – project is complete
- ✓ Indoor range cleaning (ongoing as needed). May need to recruit someone.
- ✓ Clean weeds out of broadhead bunkers – project is complete

- **Tournaments:**

- Ed Pierick resigned from his tournament director position effective after the 2021 Vortex Open
  - ✓ Ed's term expires on January 31, 2022, so this is near the end of his term.
  - ✓ An email was sent to the Blackhawk membership to recruit a replacement. No responses.
    - An additional email will be sent to members regarding the tournament director & 2 other open tournament positions

- June Outdoor 3D Shoot Results

Year	Month	Registration	Bar	Pop	Gross	# of Shooters	# of Club Shooters	% Club Shooters	% of Total Members
2021	June 3D	\$607	\$203	\$34	\$844	62	17	27.4%	5.6%
2020	June 3D	\$1,135	\$316	\$30	\$1,481	90	20	22.2%	6.5%

- State FITA – July 17, 2021 (Tournament was cancelled by the WAA per Jeff Button)
- WTA State Shoot – July 31 & August 1, 2021
- Vortex Open – August 14, 2021
  - ✓ Mark feels we are in good shape to have a great event
  - ✓ Kurt / Jason will be posting volunteer sign-up request this week
- Discussion regarding tournament set-up duties
  - ✓ Jerry compiled a list of duties recommended from each position
    - Media staff, Treasurer, Kitchen staff, Maintenance staff, Tournament staff to review and edit these duties
    - Frank Tadisch no longer cleans the clubhouse for a comp membership
      - Jerry will follow up with Frank to see if he is willing to clean the building for a fee.
      - May have to recruit a member to clean before tournaments; will need to develop a checklist for cleaning
- Discussion in ideas to increase attendance at tournaments
  - ✓ Recommend sending an email survey to all members
  - ✓ Recommend sending an email to reassure / make those that attend more comfortable (ie. shoot from whatever distance makes you comfortable; score keeping isn't obligated, etc.)
  - ✓ Brian will begin to include a shoot schedule in the membership emails

- **Leagues:**

- Summer 3D league
  - ✓ The league started on May 6, 2021 and runs for 12 weeks. No league prior to the June Outdoor 3D and the July WTA tournaments
  - ✓ Last league day is Aug 5, 2021
- Tuesday night fall & winter indoor hunter league
  - ✓ Chad Worrall decided not to seek reelection in January 2021. Need to recruit someone to run the fall & winter Tuesday night hunter leagues.
    - Dale will reach out to Chad regarding the Tuesday attendance list to assist with recruiting
    - Email will be sent out to members; this will include a complimentary membership
- Getting low on score cards
  - ✓ Jamie will pick up additional score cards

- **Media/Communications:**

- Send email notices of tournaments to the membership (two weeks prior & one week prior)
- Website calendar
  - ✓ The Mobile Hunter Roadshow Event on August 28th needs to be added to the calendar.
  - ✓ Hunter safety dates were rescheduled to make room for the Roadshow event. Need to update the dates on the calendar
- A member contacted Kurt to update the website in order to meet work hours
  - ✓ The updates would make the website more mobile friendly
  - ✓ Jason will check with Kurt regarding a status update
- **Youth Program:**
  - The 2022 youth/beginner program is scheduled to begin in January 2022
  - Will start taking registrations on the Blackhawk website on September 1<sup>st</sup> after Sheryl confirms
    - ✓ Numerous arrows need to be re-fletched with various fletching color schemes
      - Jason will email Sheryl to discuss arrow repairs & running the Youth program
      - Jason will come to club in next 2 weeks to determine the number of arrows that need to be re-fletched and the recommended color schemes.
- **Club Improvements:**
  - Discussed a long-term vision/goal for Blackhawk – Dale Goytowski
    - ✓ Option #1. Dale compiled estimated costs to purchase 20 – 30 acres wooded land in the Madison area and building new much larger 50 – 60 yard indoor range facility.
    - ✓ Option #2. After some discussion, the board agreed to include a second option. This option involves the construction of a 50 – 60 yard indoor range facility on the current property.
      - Dale will add option #2 to the documents
      - Demolition of the existing indoor facility will most likely be necessary to make room for the proposed much larger indoor facility on the current site.
      - May need to consider purchasing property from Joe Pertzborn to provide room as well.
    - ✓ The board recommended reaching out to the Blackhawk membership by providing transparency regarding the cost estimates for the above two options along with current club financial information.
      - Will discuss at the August board meeting when the documents are updated with cost estimates for option #2
    - ✓ An email survey of the Blackhawk membership was suggested
      - Seek input from the Blackhawk membership on what they would like to see in their archery club
      - Solicit ideas & comments about the estimated capital costs and how to pay for it.
      - Use membership feedback to develop a long-term goal for Blackhawk
- **Old Business:**
  - Mobile Hunter Roadshow Event Sponsored by XOP – August 28, 2021
    - ✓ Jamie will be out of town that weekend; another Board member will need to work in the kitchen if food will be served at this event
    - ✓ Event must be added to the calendar
  - Private Archery Lessons – Alex Yant
    - ✓ Alex taught 14 lessons during the month of June. This is significant since he was gone and unable to teach for an entire week.
  - Construct a fence along the Blackhawk/Ice Age Trail property line
    - ✓ Discussed alternatives to a wood fence (chain link, smooth wire, hog wire etc.)
      - The board agreed to obtain quotes for a smooth wire fence and a hog wire fence.
      - These alternatives will require wood barricades behind the NFAA targets. Construction of these barricades is already in process.
      - Plan to construct the fence on the property line
        - Investigate the cost of having the north property line officially surveyed.
  - Bartender License Renewal is complete – Dannielle
  - Blackhawk raffle status update – Dannielle
    - ✓ Drawing will take place on August 2<sup>nd</sup> at 6pm prior to August Board Meeting
    - ✓ \$6K in ticket sales
  - Gun raffle status update – Jerry Gleisner
    - ✓ Only 6 out of 100 available squares were purchased after being open for two months. Total revenue from the sale was only \$60. Due to a lack of interest, it was decided to close the raffle and draw a winner. The winning ticket was a blank square, so there was no winner.

- ✓ Since there wasn't a winner in the gun raffle drawing, it was decided to include the gun as a prize in the annual Blackhawk raffle. The gun has already been awarded via an early bird drawing.
- **New Business:**
  - Blackhawk currently has two League directors, four Tournament Directors, two Media/Communications Directors and two Maintenance Directors. There was a suggestion to change the by-laws and have only one voting board director for each board category and have the others in these categories receive complimentary memberships.
    - ✓ The voting director for each category would maintain a board position and would have a vote at the meetings. If the voting director cannot attend a meeting he can assign one of the others in this category to attend the meeting and vote on any issues.
      - This appears to be a good suggestion because many of the board members in these positions do not regularly attend the board meetings and don't vote anyway.
      - The concept will minimize a potential issue meeting by-law quorum requirements
      - This concept was implemented in the past with the Social Media Director position and the Social Media Technician position. The director attended the meetings and had a vote. The Technician could attend the meetings but did not have a vote.
      - Blackhawk also has two members who run the winter target & traditional leagues who are not board members. They attend meetings as needed but don't have a vote.
  - Discussed purchasing approximately 1.3-1.5 acres from Joe Pertzborn
    - ✓ Investigate purchasing Joe's land between the PB right away and the 60 practice target.
    - ✓ Currently Joe is receiving compensation for Blackhawk using his property in the form of a complimentary membership
      - Jerry will approach Joe to determine if he is willing to sell
  - Monthly newsletter to the Blackhawk membership. Oregon Sportsman's Club & Deer Creek currently publish monthly newsletters to keep the membership informed. Deer Creek's newsletters are created by their president. A communications director creates Oregon's newsletters.
    - ✓ In the past Jamie sent out 12 newsletters per year; monthly & year end annual; this was reduced to only an annual newsletter at some point and the annual newsletter was eventually merged into a media/communications position several years ago.
    - ✓ After some discussion the board felt comfortable with a quarterly newsletter
      - Suggested member participation to send in stories or information to share
      - Dale will work on putting something together for the board to review at the next meeting
  - Blackhawk Google Drive
    - ✓ Dale created a folder labeled "Board Member Job Descriptions" & located the following files in this new folder.
      - Membership Chair
      - Maintenance Director
      - Tournament Director
      - Kitchen Director
      - Social Media Director
      - Social Media Technician
  - Create job descriptions for officer positions
    - ✓ Dale started this; he will send information to each officer to review & update
- **Any Other Issues**
  - The current propane supplier proposed a price increase from \$1.299 last year to \$1.799 this year based on a prepaid contract.
    - ✓ Jerry was able to negotiate a price reduction to \$1.599
    - ✓ Jerry called two other propane companies but their prices were higher. The best deal was with the current supplier.
    - ✓ The current supplier contract is for 1400 gallons; based on "fill as needed"
    - ✓ Last year 1,320 gallons were used
    - ✓ Jason made motion to approve a new propane contract at \$1.599/gallon; motion seconded by Jeff; motion approved.
  - Discussed creating a parking spot for member of the year. No action was taken.
  - Jamie and Jerry discussed the purchase of a new grill
    - ✓ Two years ago the burners were replaced on the existing grill prior to the Vortex Open and it was working fine. The burners appear to be in good shape.
    - ✓ The grill is currently not functioning properly
      - The problem may be caused by spider webs in the tubes. Jerry will look at the grill to attempt a repair

- **Motion to Adjourn**

- Seeing no further business, Jerry made motion to adjourn; motion seconded by Jamie; motion approved.

Next board meeting will be on **Monday August 2, 2021 at 6:30PM.**  
Respectfully submitted by Amy Crooks.